

Virtual Information Session Summary on new Chiropractic Agreement with MPI

This document is being sent in follow up to the June 17 MPI/MCA information sessions

1. What's Changing?

- a. Individual agreements are needed for direct billing
 - i. MPI is moving to agreements with individual providers to ensure compliance with the competition act.
 - ii. This has already occurred with other service providers, including the physiotherapists, athletic therapists, and the repair industry.
 - 1. This model will be consultative and MPI will continue to liaise with the MCA on a regular basis.
- b. Rate Increases
 - i. Overall there is an 11.3% increase over the 4 year term. This breaks down to:
 - 1. Year one 3.8%
 - 2. Year two 3.2%
 - 3. Year three 2.3%
 - 4. Year four 2.0%
 - ii. Rate changes will be applied to all services rendered regardless of the date of the MVA. The changes will be applied to all tariffs universally with exception of the ones outlined below.
- c. Category limit changes: These will be applied to any claims that initiated in 2022.
 - i. Cat 1: \$1,200
 - ii. Cat 2 \$600 (for a total of \$1,800)

2. Summary of Changes

- a. **Category 1: \$950 to \$1,200**
 - i. This should streamline and reduce administration for some claims.
 - ii. It also provides more certainty for patients and chiropractors.
- b. **Category 2: \$750 to \$600 = Totals (\$1,700 to \$1,800)**
 - i. Providers will be able to apply for those patients they feel will require Category 2 based on clinical needs. This may be submitted at outset of care if the provider feels it's warranted. In general, MPI will not ask for an additional report at a later date to determine approval.
 - ii. A documented workplace injury or prior MVA has been expanded to the previous 5 years as a criteria for Category 2 eligibility.
- c. **Supplies: \$75 to \$95**
- d. **Re-Exam Tariff: \$75**
 - i. If a lapse in care of more then 90 days has occurred and the patient returns for care you may bill for a re-exam.
- e. **Indexes (One must be a VAS)**
 - i. The previous contract allowed for a one-time billing of indexes. Under the new contract the tariff for indexes may be billed for each time indexes are completed.
- f. **Return to work forms:**
 - i. You may now bill for return to work forms.

3. When will this be effective?

- a. If you sign and submit a completed agreement to MPI by July 15th, you will receive a retroactive payment for services provided between January 1 and July 15, 2022.
 - i. These payments are targeted to be made in August 2022.
 - ii. Please do **NOT** invoice MPI for the retroactive payments. They will automatically process and pay them.
- b. MPI will begin paying the higher rates as of July 16th.

4. Can I sign an agreement after July 15th?

- a. Yes, however you will not be eligible for retroactive payments.

5. Do I have to sign an agreement?

- a. No one is obligated to sign. However, if you don't you won't be able to direct bill MPI and you won't receive retroactive payments at the new contract rates.

6. What can I expect from MPI?

- a. The signing documents are all on the member portal of the MCA website.
- b. This package includes....
 - i. **Signing Page**
 - 1. This is the document you will submit to MPI via email: ICMAgreements@mpi.mb.ca
 - 2. PLEASE NOTE – There is a broken link on the form at the MCA site. This is a recognized issue. MPI is working on a fix which should come by the 27th.
 - ii. **Guide for Chiropractic Treatment**
 - 1. This is equivalent to the current Schedule B
 - iii. **Rates**
 - 1. This is equivalent to the current Schedule A
 - iv. **Legal Terms**
- c. Some members have already submitted documents based on the prior items posted on the MCA site. Those members will not have to resend their documents.

7. Questions from members

- a. **I practice out of a clinic with multiple Chiropractors, do I still have to sign an agreement?**
 - i. Yes, each individual Chiropractor will be required to sign an agreement if they want to bill MPI directly. You will indicate where you practice out of on the signing page.
- b. **I practice out of multiple clinics, how do I sign my agreement?**
 - i. There is room to include multiple locations on the signing page.
- c. **I won't be able to change the rates in my system right away, what do I do?**
 - i. MPI will allow a transition period until the end of August which honours new rates even if billed at the old rates, but this will only be allowed if there is a signed agreement received
- d. **Can MPI remove direct billing privileges?**
 - i. Yes, in exceptional circumstances.



1. If there is repetitive non-compliance with the legal terms, this would fall under corrective action. Termination would only occur after several conversations and a collaborative plan was established to allow time for a practitioner to comply with the legal terms.
- e. **For the new category supplies of \$95: In the past pillows were automatically approved, but we had to submit a request for other supplies (base on patient need) - is this still the case?**
 - i. The supply limit is not tied to pillows just the limit that you do not require prior approval on. If your patient clinically requires supplies that exceed a cost of \$95 then all supplies that exceed \$95 must be authorized.
- f. **Do we start billing the \$43.60 for visits when we submit our June bill?**
 - i. No, please start using the new rates July 16.
- g. **If we have patients who have had an accident before 2022, does the new fee guideline work for them as well?**
 - i. The new rates will apply to all patient's that have an open claim and are receiving care independent of when the accident occurred. Accidents that occurred in 2022 will be eligible to the new limits.
- h. **Does MPI have to send us new letters for people who have already been covered since Jan, or is it an automatic change that we can make note of?**
 - i. No, there is no need for new letters on current clients.
- i. **Do we get retro payment for supplies also?**
 - i. No, the retroactive payments only apply to services provided.
- j. **Can Chiropractors who sign the agreement bill a claimant for a service not covered by MPI?**
 - i. Yes.
- k. **What claims do the new category limits apply to?**
 - i. Claims with a Date of Loss on or after **January 1, 2022** are eligible for the new category limits.
 - ii. If more than 90 days has elapsed since the last treatment, this process is unchanged, practitioner would need to contact MPI to seek approval.
 - iii. If the claimant previously went for treatment and exhausted the category limit, additional treatments can be provided without approval from MPI up to the new category limit based on medical requirement (as long as 90 days has not elapsed from the last treatment).
 - iv. If the claimant had paid for ongoing treatment out of pocket (or submitted costs to a third party insurer) following the end of a category limit then it is incumbent on the member to ensure all parties that have been invoiced be notified and the appropriate corrective measures be taken to reimburse any monies received for services rendered that are eligible for coverage by MPI.
- l. **Do I have to invoice MPI for the retroactive payment?**
 - i. Please do not invoice for retroactive payments. MPI will calculate what is owing to you based on services that have been billed between January 1, 2022 and July 15, 2022.
- m. **In the Legal Terms, "representatives" are referred to, how is this defined?**



- i. Representatives would include anyone that you employ or delegate responsibilities to as it relates to the execution and administration of MPI related services.
 - n. **Does signing this agreement imply an employee/employer relationship between MPI and the Chiropractor?**
 - i. No, this contract does not represent an employment relationship.
 - o. **Based on section 9.00 of the Legal Terms, does this imply that MPI owns patient files?**
 - i. No, section 9.0 of legal terms does not in any way encompass any clinical aspect of a patient file. It only applies to the correspondence between the provider and MPI. This is consistent with PHIA and FIPPA legislation.
 - ii. A separate educational document on this matter is being prepared by the MCA and MPI. It will be shared with members when completed.
 - p. **For the patient's that were denied Category 2 and no longer pursued treatment for 3 months are they still eligible for the \$1,200 treatment cap with a report that is accepted by the MPI medical team?**
 - i. If the MVA occurred in 2022 those patients would be eligible for coverage up to the Category 1 limit of \$1,200.
 - q. **For the patient's that continued to be treated within the 90 day period from the last treatment day covered by the funding approval letter for Category 1? If they become eligible would they still require a report?**
 - i. Reports are not required for patients with an open claim. Coverage for Category 1 is limited to \$1,200.
 - r. **Would the \$1,800 threshold also apply to files that were approved and funded to \$1,700 under the Category 2 maximum?**
 - i. If the MVA occurred in 2022 the new Category 2 limit of \$1,800 would apply.
 - s. **Does the patient still have to get pre-approval for treatment, as with the last contract?**
 - i. Nothing has changed in the new contract. All previous requirements remain in place.
 - t. **I have not billed MPI for VAS status inventory sheet to support a Cat 2 request or Cat 1 form for a few of my approved clients. Can I bill for these now?**
 - i. You may bill MPI for any eligible services that have been provided.
 - u. **Are invoices for services still able to be faxed over to MPI?**
 - i. Yes
8. **If I have questions, who do I contact?**
- a. MCA
 - i. Members can email Terry Shaw at ed@mbchiro.org or call 204 942-3000.
 - b. MPI
 - i. Email: ICMAgreements@mpi.mb.ca or Phone: 204-985-8246
 - ii. Agreement related questions will receive a response within 1 business day